## **FABIANA FILIPPI**

A story of excellence, where passion and know-how create a unique, singular union, shaping collections that celebrate the creativity, ingenuity and skill of tireless, irreplaceable hands.

Inspired by the manufacturing techniques closely linked to the knitwear industry that developed in Umbria after WWII, brothers Mario and Giacomo Filippi Coccetta founded Fabiana Filippi in 1985 with the goal of providing a modern, captivating and dynamic interpretation of iconic products made with the finest fabric and yarn, including cashmere and cashmere-silk. Today, Fabiana Filippi is known as a leader among truly Made-in-Italy brands, presenting 'total look' collections designed to accompany women throughout the various moments of the day, from casual wear to outfits for special occasions.

## SALES ASSISTANT (m/w/d)

## Main activities will be:

- To assist customers during the sale, guiding customers during the purchase according to the company standard selling ceremony providing the best service at all phases
- To finalize the sale, maximizing the purchase
- To ensure the implementation of CRM initiatives and customers' personal data collection
- To cooperate with colleagues for the proper and good functioning of the store, accomplishing all assigned task, supporting colleagues during the sales process
- To follow visual guidelines
- To be informed about our Brand seasonal trends, product and collections, entertaining the customers with our "storytelling"

## Requirements:

- Irreprehensible and responsible behavior
- Good standing
- Organized and accurate
- Self-confident personality
- Ability to communicate with co-workers and customers alike
- Previous experience in Luxury Good environment
- Fluent in English

We look forward to receiving your application.

Please send your application (with subject "Sales Assistant - Outlet Metzingen") to: recruiting@fabianafilippi.com